

Newspaper Saving Jobs!

savingjobs.coceta.coop



September 2017

What is Saving Jobs?



Saving Jobs is an European project whose goal and purpose is to transfer the knowledge and experience COCETA and its organizations

What have we done?



Why the transformation?

When it occurs?
Business succession: withdrawal or exhaustion of the entrepreneur or partners, generational change!
When the current legal form is not satisfactory and a transformation into a cooperative enterprise can solve the problem that is experienced.



Project Products and Results



Presentation of the products that have been realized in t...

What is Saving Jobs?

Saving Jobs is an European project whose goal and purpose is to transfer the knowlegde and experience of COCETA and its organizations - ANEL, FAECTA, FCTC, FEVECTA and UCOMUR- on the transfer of companies to workers - either because of a crisis or because there es a business succession- to the European organizations that are members of the project: Cooperatives UK from United Kingdom, KOOPERATIONEN from Denmark, NAUWC from Poland and REVES from Belgium.

***Project
Duration***

Partners

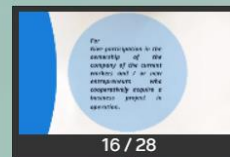


Project Duration

The project has been developed over



MONTHS



16 / 28

COCETA
NAUWC
KOOPERATIONEN
COOPS- UK
REVES
ANEL
FAECTA
FCTC
FEVECTA
UCOMUR



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What have we done?

Throughout the project we have held various meetings, as well as a Seminar on Good Practices in Murcia - Spain. □
Training Materials: Training Manual, Videos, PPT ...

Training has been given to Trainers in Warsaw, Denmark and Manchester, with the aim of: Teaching the methodology that COCETA with its organizations participating in the Project is carrying out to keep jobs, to recycle companies.

*First meeting in
Manchester-UK.
September 2016*

*Seminar and
Workshop in
Murcia.
November/2016*

**Training
Actions**

*Workshop in
Copenhagen
(Denmark)*

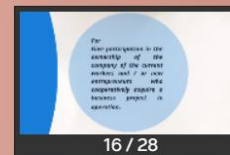
*Workshop in
Warsaw
(Poland).
June/2017*

Statistics





First meeting in Manchester-UK.
September 2016



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Seminar and Workshop in Murcia.
November/2016



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Workshop in Copenhagen (Denmark), headquarters KOOPERATIONEN
April 2017



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Workshop in Warsaw (Poland). June/2017



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We have built a database



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Why the transformation?

With the transformation...

.....is to guarantee the maintenance of the activity of the company and the employment through the acquisition of workers to give continuity and collective sustainability, within the model of company of **Social Economy that are the cooperatives of work.**

*For
Facilitate the
meeting between
the offer ...*

*For
Give participation
in the ownership
of the company ...*

*For
To reach an
explicit and tacit
agreeme...*



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***For
Facilitate the meeting
between the offer of
businesses to sell or transfer
and the demand for workers
and / or promoters to
continue with the activity.***



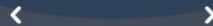
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***For
Give participation in the
ownership of the
company of the current
workers and / or new
entrepreneurs who
cooperatively acquire a
business project in
operation.***



***For
To reach an explicit and
tacit agreement between
the sellers and new
partners of the company
aimed at giving continuity
to the business activity
with vocation of viability
and permanence of
collective form.***



Project Products Saving Jobs!

- Manual for Trainers
- Videos
- PPT
- Press

Results



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Presentation of the products that have been realized in the Project Saving Jobs! and the results of companies reconverted in Spain during the execution of the Project.

**Training
Tool**

Videos

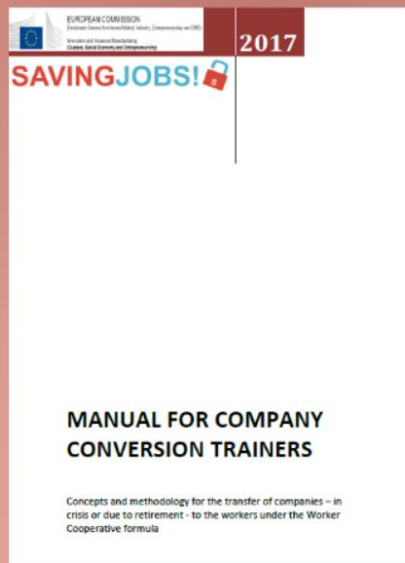
Press

Results



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Vista del presentador



Pulsa  para salir del modo de pantalla completa

SAVING
JOBS!

3) Diagnosis of the situation prior to the company transfer process

3.3. The economic viability of the continuity of the activity.
Analysis of the initial economic situation

Document: 'Financial Information-SME'
designed by the Bank of Spain





 Salvando Empleos!
una Segunda Oportunidad
para la Empresa



Melina Rodríguez
Vicepresidenta





4) The first steps in a transformation
process: main elements and
recommendations

1. FACTORS NECESSARY FOR SUCCESS

d) Funding.


It is necessary to achieve adequate initial funding to enable the start-up and take-off of the new company (acquisition of the asset elements, incorporation costs, etc.).

In this regard, we observe that the insufficient contribution of capital by the members causes a certain mistrust in the business project among the external agents (banks, suppliers, clients and institutions), which seriously impedes the transformation process.

3.4. Predisposition of the workers

Potential base for a collective project



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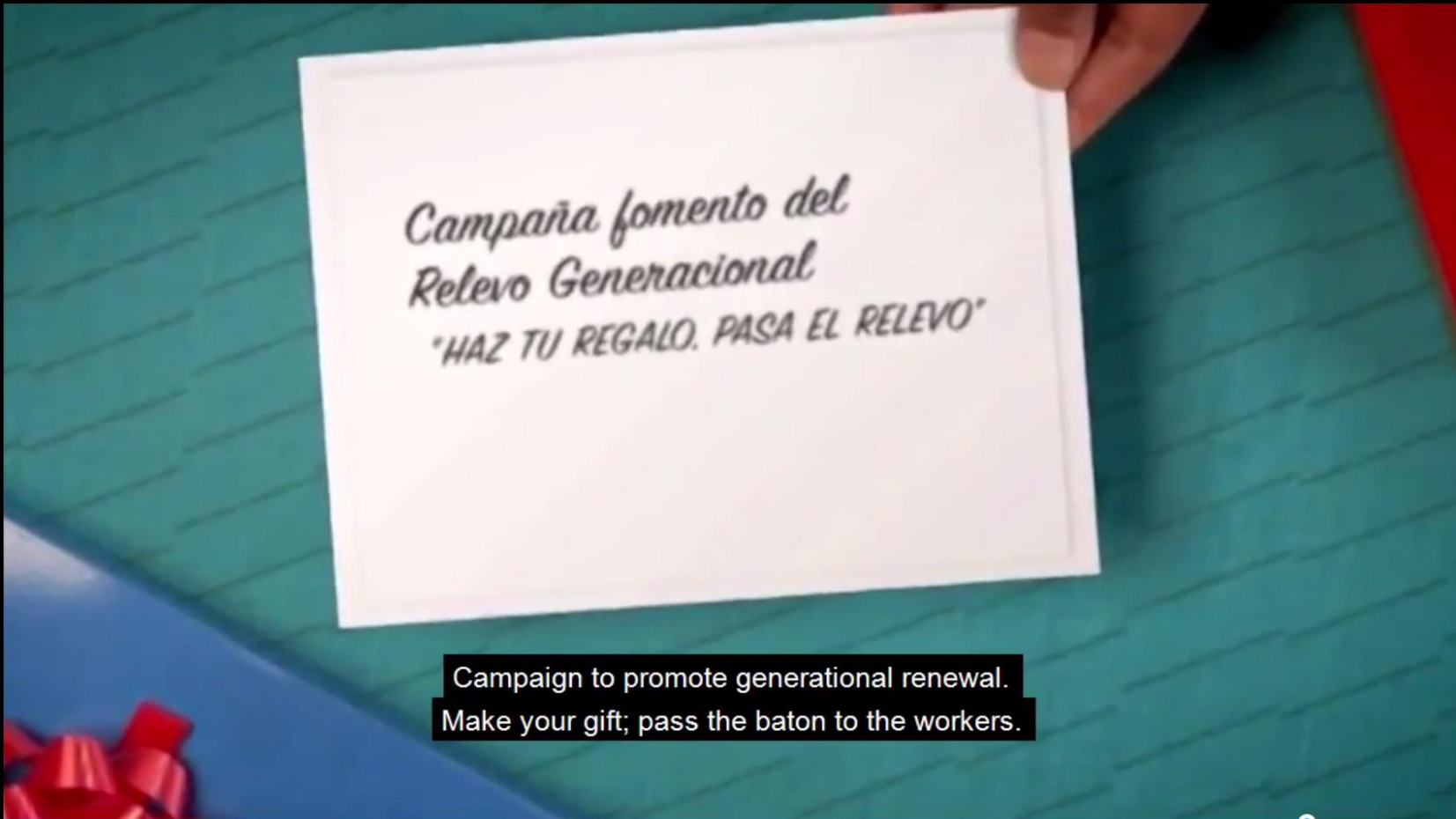


Videos



Vista del presentador





*Campaña fomento del
Relevo Generacional
"HAZ TU REGALO. PASA EL RELEVO"*

Campaign to promote generational renewal.
Make your gift; pass the baton to the workers.

¡Toma el relevo!

AND HANG ON THE BATON



Vista del presentador



Give new opportunities to your business,
think about cooperatives

DALE NUEVAS OPORTUNIDADES A TU NEGOCIO
PIENSA EN EL COOPERATIVISMO



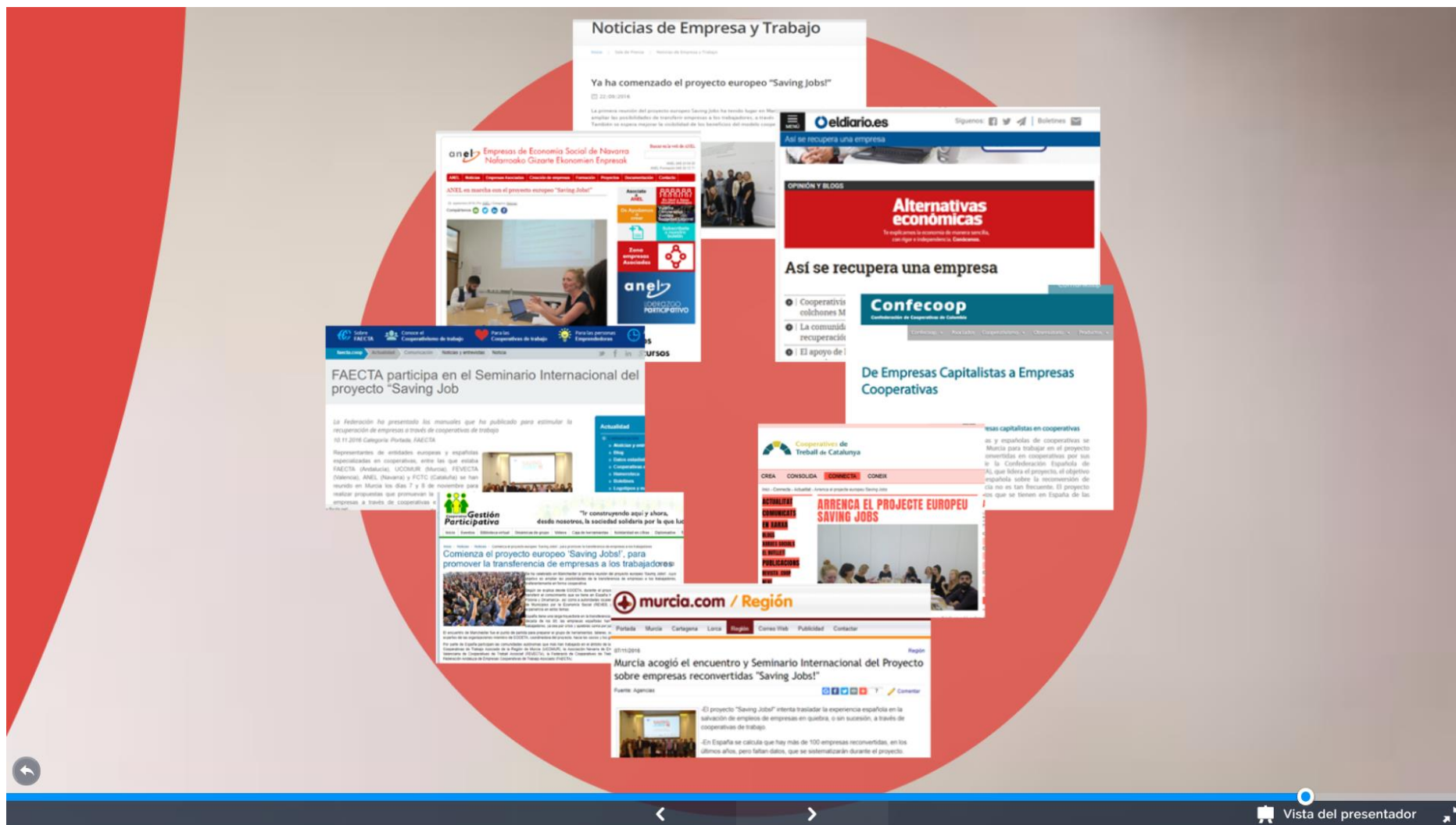
YouTube

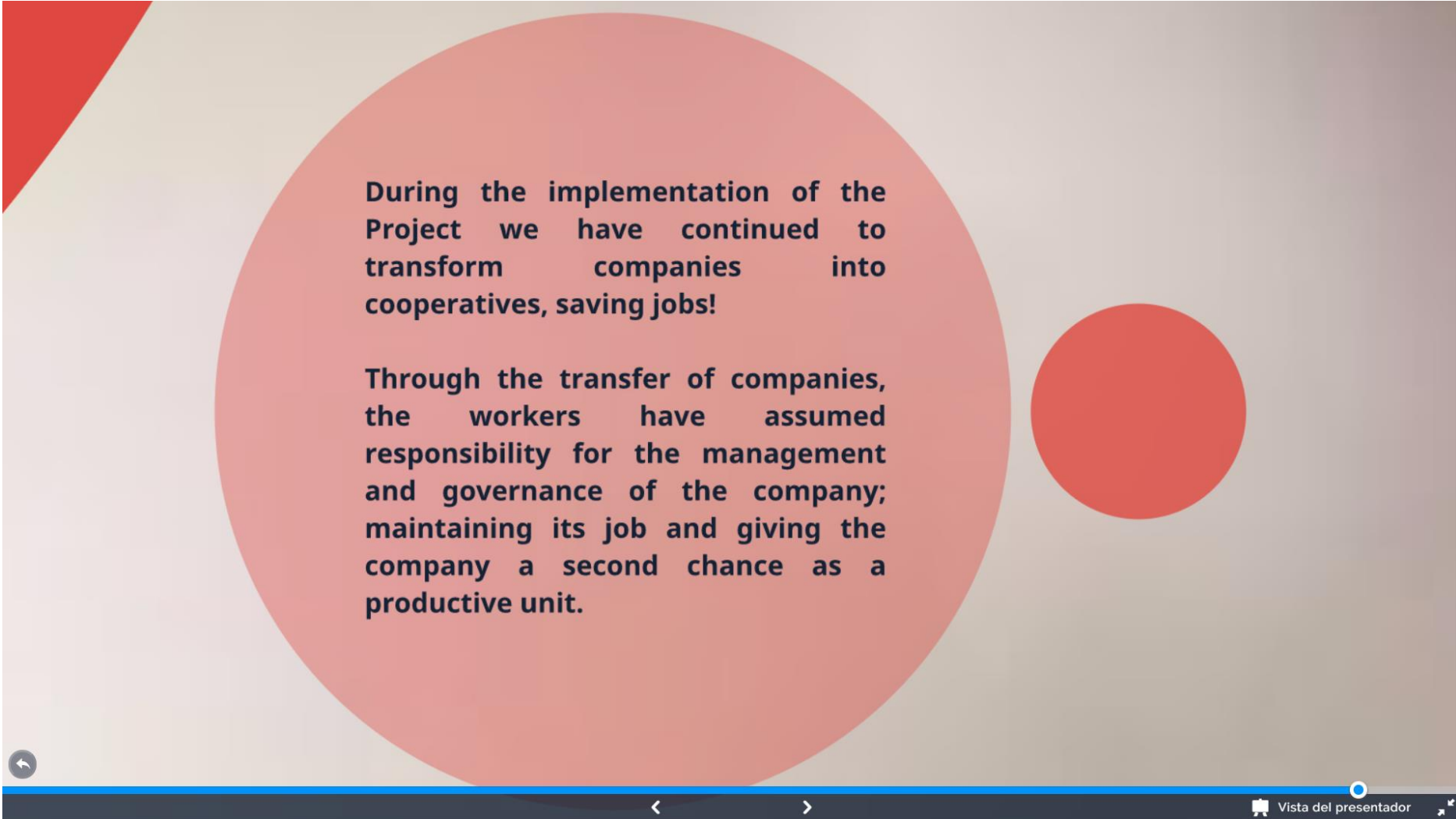


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During the implementation of the Project we have continued to transform companies into cooperatives, saving jobs!

Through the transfer of companies, the workers have assumed responsibility for the management and governance of the company; maintaining its job and giving the company a second chance as a productive unit.



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PROJECT
INITIATED → 126

TRANSFORMED
COMPANIES → 72



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